



TOKIOMARINE  
AMERICA



# INLAND MARINE CONSTRUCTION



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**Tokio Marine America's inland marine specialists focus on a wide range of construction insurance products. With an exhaustive knowledge of the industry, and an internal support system of claims and loss control carefully developed over decades, we are uniquely positioned to be a top-tier first party construction market for select producers.**

Tokio Marine America has been writing construction projects in the United States for a hundred years, ranging from the simplistic to the highly engineered. As part of our commercial inland marine product offering, the construction industry is well served by unmatched financial strength, dedicated underwriting experts, nationwide loss control personnel and a suite of flexible insurance products that can be tailored to fit your needs.

In addition to builders risk, Tokio Marine America provides installation floaters, contractors equipment and property insurance to a wide range of target construction customers.

Our Inland Marine team consists of multi-dimensional industry specialists providing exquisite service to a hand-selected group of distribution partners.

## APPETITE

### Our Target Customers

- General Contractors
- Street & Road Contractors
- Home Builders
- Landscapers

### Risks We Will Consider

- Above-Ground Mining
- Paving Contractors
- Smaller Frame Risks

### Risk We Usually Avoid

- Large Frame Risks
- Below-Ground Mining
- Loggers
- Crane Rental Companies
- Marine Contractors

## PRODUCTS

### Products Available

- Builders Risk – Single Project
- Builders Risk – Master Policies
- Builders Risk – Renovation
- Contractors Equipment – Scheduled
- Contractors Equipment – Blanket
- Installation Floaters
- Property Insurance

### Product Capabilities

- Broad standard coverage with ability to expand coverage features through endorsement
- Ability to 'package' inland marine with property coverage

## FEATURES

### Unique Features

- We work with only a select group of distribution partners
- Experienced underwriters and a flat organizational structure resulting in faster decisions
- \$100,000,000 of capacity or greater for premier risks
- A keen interest in establishing 'desk quote' capabilities in the hands of key agents to more readily address bid jobs
- A nationwide staff of loss control professionals with extensive experience and engineering or safety degrees and recognized industry designations

## Minimum Premium

Our relationships-driven approach eliminates the need for pre-determined minimum premiums. Let us work with you to establish what makes the most sense for both parties.

## Admitted Status

Tokio Marine is licensed and approved to write inland marine business in 50 states. Non-admitted capabilities are available for unique opportunities.

**+100** years  
in the United States

**\$170 billion**  
in Total Assets

**Excellent** security of  
**A++ (Superior)**  
for the Group (AM Best)

**40,000** employees  
worldwide

Tokio Marine America is the marketing name for  
Tokio Marine America Insurance Company (TMAIC)

[tmamerica.com](http://tmamerica.com)

*To Be a Good Company*