



TOKIOMARINE  
AMERICA



# INLAND MARINE JEWELER'S BLOCK



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**Tokio Marine America broadens its inland marine suite of products with a tailored offering for the jewelry industry. Wholesalers, retailers and specialized players within the trade, such as designers and stylists, will all benefit from our approach to coverage, claims and distribution. The luxury goods arena requires a specialized focus to properly address unique needs and exposures. Tokio Marine has crafted a wide array of flexible coverage options and services by partnering with our exclusive nationwide managing general underwriter – Jewelers unBLOCKed™.**

Jewelers unBLOCKed™ is a Managing General Underwriter based in Fair Lawn, NJ and with offices in New York, California and Florida. The Jewelers unBLOCKed™ team of underwriters each has over 25 years of experience providing solutions for the jewelry industry. Jewelers unBLOCKed™ has the authority from Tokio Marine to underwrite and provide a wide array of Jeweler's

Block Policy coverage, including but not limited to: Premises, Worldwide Travel and Event coverage, Unattended Auto, Bank Vault, Trunk Shows and Armored Car. In addition, the offering features bespoke coverage options for the challenging exposures faced in this trade.

## APPETITE

### Our Target Customers

- Wholesalers
- Retailers
- Designers
- Stylists
- Custom Jewelers

### Risks We Will Consider

- Refiners
- Combination Department Store Risks

### Risk We Usually Avoid

- Personal Lines Insurance
- Pawnbrokers
- Flea Markets
- Inventory < \$250,000
- Kiosks
- Salespersons Only

## PRODUCTS

### Products Available

- Jeweler's Block Core Product with options:
  - Worldwide Territory
  - Unattended Auto
  - Bank Vault
  - Trunk Shows
  - Salespeople
  - Armored Car
  - Trade Shows
  - Shipping
  - Memo To Dealers

### Product Capabilities

- Ability to tailor specialized provisions
- Financial incentives for favorable loss experience

## FEATURES

### Unique Features

- Available to agents nationwide
- Experienced underwriters and a flat organizational structure resulting in faster decisions
- A strategic partnership with specialized jewelry claims and risk consultants
- A wide array of coverage features to best service the needs of the jewelry industry

## Minimum Premium

\$5,000

## Admitted Status

Tokio Marine's Jeweler's Block product is admitted in 49 states. Non-admitted paper is available for special circumstances.

## Key Competitive Advantage

Making informed customized decisions on a client-by-client basis.

## Contact Information

Jewelers unBLOCKed™  
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[www.jewelers-unblocked.com](http://www.jewelers-unblocked.com)

**+100** years  
in the United States

**\$170 billion**  
in Total Assets

**Excellent** security of  
**A++ (Superior)**  
for the Group (AM Best)

**40,000** employees  
worldwide

Tokio Marine America is the marketing name for  
Tokio Marine America Insurance Company (TMAIC)

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To Be a *Good Company*